



**GSA Federal Supply Schedule
Information Technology Schedule Price List**

**DUNS#: 88-3921553
November 10, 2008**



Prism Communications Inc.
8815 Centre Park Drive
Columbia MD 21045
Ph: (410) 953-0200
Fax: (410) 953-6780

AUTHORIZED FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

- ◆ Special Item No. 132-33 Perpetual Software Licenses
- ◆ Special Item No. 132-34 Maintenance of Software
- ◆ Special Item No. 132-51 Information Technology Professional Services

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

- ◆ Large Scale Computers
 - Operating System Software
 - Application Software
 - Electronic Commerce (EC) Software
 - Utility Software
 - Communications Software
 - Core Financial Management Software
 - Ancillary Financial Systems Software
 - Special Physical, Visual, Speech, and Hearing Aid Software
- ◆ Microcomputers
 - Operating System Software
 - Application Software
 - Electronic Commerce (EC) Software
 - Utility Software
 - Communications Software
 - Core Financial Management Software
 - Ancillary Financial Systems Software
 - Special Physical, Visual, Speech, and Hearing Aid Software

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- ◆ FPDS Code D301 IT Facility Operation and Maintenance
- ◆ FPDS Code D302 IT Systems Development Services
- ◆ FPDS Code D306 IT Systems Analysis Services
- ◆ FPDS Code D307 Automated Information Systems Design and Integration Services
- ◆ FPDS Code D308 Programming Services
- ◆ FPDS Code D310 IT Backup and Security Services
- ◆ FPDS Code D311 IT Data Conversion Services
- ◆ FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
- ◆ FPDS Code D316 IT Network Management Services
- ◆ FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)
- ◆ FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Prism Communications Inc.

6990 Columbia Gateway Drive, Ste. 250
Columbia, MD 21046
Phone: (410) 953-0200 FAX: (410) 953-6780
Contact: A.N. Ananth
E-mail: ananth@prismcomm.com
Internet: www.prismcomm.com

Contract Number: GS-35F-0088M

Period Covered by Contract: Through November 15, 2011

**General Services Administration
Federal Supply Service**

Pricelist current through Modification #: PO-0004, dated 02/16/2007. Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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I. INFORMATION FOR ORDERING ACTIVITIES

APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination. For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement..

1. Geographic Scope of Contract:

Domestic delivery: Delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

2. Contractor's Ordering Address and Payment Information:

*Prism Communications, Inc.,
6990 Columbia Gateway Drive, Ste. 250,
Columbia, MD 21046.
Attn: Mr. A.N.Ananth, e-mail – ananth@prismcomm.com*

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will/will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

(410) 953-0200

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Statistical Data	
Block 9	◆ G. Order/Modification under Federal Schedule
Block 16	◆ Data Universal Numbering System (DUNS) Number: 88-391-1553
Block 30	◆ Type of Contractor – A. Small Disadvantaged Business
Block 31	◆ Woman-Owned Small Business - NO
Block 36	◆ Contractor's Taxpayer Identification Number (TIN): 52-1847265

Statistical Data	
4a	◆ CAGE code: 1vk13
4b	◆ Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination

6. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

Special Item Number	Delivery Time (Days ARO)
132 - 33	◆ 10
132 - 34	◆ As agreed upon between contractor and the ordering activity
132 - 51	◆ As agreed upon between contractor and the ordering activity

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.

- Prompt Payment: None
- Quantity: Not Applicable
- Dollar Volume: Not Applicable
- Government Educational Institutions: PCI offers Government Educational Institutions the same discounts as all other Government Customers
- Other: Not Applicable

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing: None

10. Small Requirements: The minimum dollar value of orders to be issued is \$500.

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-33 - Perpetual Software Licenses

Special Item Number 132-34 - Maintenance of Software

Special Item Number 132-51 - Information Technology (IT) Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the

provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

- a. **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.
 - b. **FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.
14. **CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**
- a. **Security Clearances:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
 - b. **Travel:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
 - c. **NOTE:** Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.
 - d. **Certifications, Licenses and Accreditations:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
 - e. **Insurance:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
 - f. **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
 - g. **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

- h. Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
 - i. Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
 - j. Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
 - k. Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
15. **CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES**: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)
16. **GSA ADVANTAGE!**
GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:
 - Manufacturer;
 - Manufacturer's Part Number; and
 - Product categories.Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.
17. **PURCHASE OF OPEN MARKET ITEMS**
NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if:
 - All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
 - The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
 - The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
 - All clauses applicable to items not on the Federal Supply Schedule are included in the order.
18. **CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**
 - a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - b. Time of delivery/installation quotations for individual orders;
 - c. Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

- d. Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- e. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.prismcomm.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- a. A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- b. The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- a. The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - i. For such period as the laws of the State in which this contract is to be performed prescribe; or
 - ii. Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- c. The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

II. TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

1. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
2. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
3. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 877-333-1866 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 9.00 am EST to 5.00 pm EST.

4. SOFTWARE MAINTENANCE

1. Software maintenance service shall include the following:
2. Fixes, updates, new releases and support

3. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF TERM LICENSES (132-32) AND MAINTENANCE (132-34)

1. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
2. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
3. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

4. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
5. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. **CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE**

1. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
2. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.
3. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
4. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to N/A % of all term license payments during the period that the software was under a term license within the ordering activity.

7. **TERM LICENSE CESSATION**

1. After a software product has been on a continuous term license for a period of N/A months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.
2. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. **UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)**

1. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
2. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - a. Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - b. Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

- c. Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
- d. The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
- e. "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.

III. TERMS AND CONDITIONS APPLICABLE TO INFORMATION

TECHNOLOGY (IT)

PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

1. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
2. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

1. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
2. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
3. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

1. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
2. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

1. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
2. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
3. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
4. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

1. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- a. Cancel the stop-work order; or
 - b. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
2. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - a. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - b. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
 3. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
 4. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

1. Definitions.
 “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

2. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize,

or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/EC SERVICES AND PRICING

Description of Services and Pricing follows.

IV. USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

- ◆ To actively seek and partner with small businesses.
- ◆ To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- ◆ To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
- ◆ To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- ◆ To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.
- ◆ To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- ◆ To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.
- ◆ We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **Mr. A.N. Ananth, (410) 953-0200, E-mail- ananth@prismcomm.com**

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (*ordering activity*) and (*Contractor*) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6. This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date



BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

2. Delivery:
DESTINATION DELIVERY SCHEDULES / DATES

_____	_____
_____	_____
_____	_____

3. The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
4. This BPA does not obligate any funds.
5. This BPA expires on _____ or at the end of the contract period, whichever is earlier.
6. The following office(s) is hereby authorized to place orders under this BPA:
OFFICE POINT OF CONTACT

7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
8. Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
 - a. Name of Contractor;
 - b. Contract Number;
 - c. BPA Number;
 - d. Model Number or National Stock Number (NSN);
 - e. Purchase Order Number;
 - f. Date of Purchase;
 - g. Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - h. Date of Shipment.
9. The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
10. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- ◆ The customer identifies their requirements.
- ◆ Federal Supply Schedule Contractors may individually meet the customers needs, or -
- ◆ Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- ◆ Customers make a best value selection.

V. DESCRIPTION OF SERVICES AND PRICING

Description of Services

Prism Communications, Inc. (Prism) is a solutions provider that enables innovation. We help our clients in designing, developing and implementing high efficiency and cost effective solutions on schedule and within budget. Prism is Certified at **CMM Level 3**.

Prism brings long-term experience to client engagements and rapidly delivers solutions based on robust software development methodologies designed to meet our client's business needs. With state of the art development facilities and labs, PCI can remotely manage and develop solutions. We have expertise in developing IT Solutions, System Integration, Network Management Systems, Communication Systems, and real-time Embedded Systems.

What distinguishes PCI is our focus on product and project development, our knowledge and experience in full life-cycle development and integration of a very wide variety of large complex systems. We stand apart because of our tailored solutions link directly to our clients business objectives. Principal government customers include U.S. Department of Commerce NOAA/NWS, USGS, US DOD.

Prism is a certified 8(a) company by the US Small Business Administration.

Prism's Information Technology Services

PCI offers customized solutions, a wide variety of services, and talented staffing in all disciplines of Information Technology that are required for short-term projects, major new development, or ongoing operations. Our expertise includes Project Management, Systems Engineering, Network Management, Systems Administration, Software Engineering, Data Mining and Information Management. Whether we provide with a single web application programmer for a few weeks or a team of developers and engineers to overhaul large portions of IT infrastructure, PCI delivers the quality and value that our customers in government, education, and industry demand from IT today.

Prism offers a complete range of IT solutions and services including systems requirements, architecture, design, development, integration and testing, network management support

Project Management

PCI project managers have been assisting customers in planning and implementing successful IT projects for more than a decade. In developing effective solutions that support organizational strategies and processes, our managers promote the intelligent use of information technology and use methodologies that:

- ◆ Produce tangible results with minimal risk
- ◆ Result in well-designed technology frameworks and applications
- ◆ Develop reusable systems with flexible components
- ◆ Enable incremental and iterative development

Our management services can assist customers in all aspects of an IT project's life cycle:

- ◆ Analysis of current processes and technological infrastructure, including performance monitoring and benchmarking
- ◆ Identification of process changes and technology solutions that can improve performance and meet organizational goals
- ◆ Risk assessment and risk management
- ◆ Assistance to customers in prioritization of changes
- ◆ Development of integrated project plans that leverage new technology while maximizing current investments in personnel and system resources
- ◆ Lifecycle testing
- ◆ Oversight of plan implementation to deliver projects that are completed on time and within budget

Systems Engineering

PCI's approach to systems engineering includes the use of adaptive methodology, incremental checks on customer requirements, and the strategic deployment of staff. Our methods for systems engineering are tailored according to task and project needs and include the handling of evolving requirements.

In many cases, rapid system prototyping combined with incremental refinement of design and implementation is the optimal solution for our customer's projects. Well-defined processes and disciplined development practices are especially important in rapid prototyping to maintain project control. We prepare complete documentation and apply configuration management techniques (for hardware and software components as well as internal and external interfaces) in all implementations of our systems development methodology.

PCI has designed, developed, and implemented IT systems to support a wide range of business, management, and technical processes, including:

- ◆ Management and Business Support Information Systems
- ◆ Data Collection and Management Systems
- ◆ Data Processing and Analysis Systems

We can provide support for all phases of IT system engineering:

- ◆ Requirements definition and analysis
- ◆ Conceptual and detailed design
- ◆ Hardware/software acquisition and implementation
- ◆ Hardware validation
- ◆ Software configuration control
- ◆ Development and control of external interfaces
- ◆ Component integration and system testing
- ◆ System documentation and user training

Network Management

For many organizations, managing telecommunications has become a major challenge due to growing data volumes and the need to interface with an increasing number of diverse local and wide-area networks, both across and within organizations. The rapid evolution of network technology and the constant threat of IT security risks also add considerable stumbling blocks to achieving and maintaining high performance telecommunication networks. In order to help our customers achieve the network infrastructure required to support their distributed information systems, PCI provides network engineers and technicians who:

- ◆ Are proficient in and maintain awareness of the evolving network technologies (e.g. Fast Ethernet, FDDI, ATM, SONET, Gigabit Ethernet), standards and protocols (e.g. TCP/IP, OSI, DECnet, AppleTalk, IPX)
- ◆ Have experience with the LAN and WAN interfaces important to our customers connectivity
- ◆ Evaluate and test new technology to ensure maturity, reliability, and appropriateness for operational implementation
- ◆ Quickly identify solutions for monitoring/ maintaining network security and performance
- ◆ Develop and maintain proficiency with COTS network tools (e.g. HP OpenView, CA Unicenter, SNMPc, Solstice, Tivoli, NetView, DSET/Vertel Toolkit, TMN/6000, ISM Master, OSI/NetExpert, TeMIP, TL-1 solutions)

Our network management support includes:

- ◆ Planning and development of new/upgraded telecommunications systems
- ◆ Develop EMS/NMS solutions that include Fault, Configurations, Alarms, Performance, and Billing components
- ◆ Systems and Change Management solutions for Windows systems and SNMP network management problems
- ◆ Change, Event, Performance Management
- ◆ Implementation and testing of new/upgraded network capabilities
- ◆ Monitoring, analysis, and reporting on network performance
- ◆ Identification and resolution of network problems

Systems Administration

PCI has more than 15 years of experience in the installation and maintenance of computer systems in a variety of operating environments, ranging from small stand-alone workstations to large networks of multi-vendor, multi-platform systems to large-scale supercomputers. We recognize that the quantity and diversity of our customers computer resources presents significant challenges to IT systems management. As such, we have developed an integrated team of exceptional IT professionals who develop solutions to assist our customers in minimizing personnel costs, managing resources under fluctuating workloads, and adapting to the rapid evolution of technology.

PCI provides systems administrators and systems engineers with experience and skills appropriate to the nature and complexity of task computer resources. We develop service commitments with well-defined service quality standards and meaningful performance metrics. Our systems administration support includes:

- ◆ Hardware/software installation and update
- ◆ Hardware configuration and repair
- ◆ Operating system support
- ◆ System software development
- ◆ Performance monitoring and tuning
- ◆ Data recovery operations
- ◆ Problem tracking and resolution
- ◆ Help Desk (user training and support)

Software Engineering

Since 1993, PCI has provided software engineering support to both large and small organizations in the government, and commercial technology sectors. We tailor our software engineering approach to match the magnitude and complexity of our customers projects. We provide a wide range of staffing and expertise in scientific, engineering, business support, database, and web application development.

In addition, we balance the flexibility gained from informal approaches to software development with the maintainability gained from formal approaches.

Although formal software development methodology is not appropriate for many applications, due to time and budget constraints, proper methodology for code design and implementation is needed to insure software quality, permit maintenance, and maximize reuse. As such, PCI provides applications programmers and engineers who understand software quality factors (e.g. correctness, reliability, comprehensibility, maintainability, adaptability, portability, efficiency, and usability) and develop code to meet required the required quality metrics. The important elements of our software development process, *regardless* of development style used are:

- ◆ Appropriate requirements definition prior to design
- ◆ Understanding system HW/SW capabilities and constraints
- ◆ Evaluation of implementation options including use of existing SW
- ◆ Use of appropriate debugging tools (e.g. Insight, GDB, DBX Tool, Single Step, HMI, MSVC, Jbuilder, VisualCafe)
- ◆ Evaluation of software quality using industry standard measures (e.g. McCabe complexity and lines of code)
- ◆ Configuration control using tools like VSS, SCCS, and PVCS
- ◆ Development of appropriate documentation

Our software engineering support includes:

- ◆ Design of new software applications, including: defining user requirements, developing system requirements, and documenting proposed design
- ◆ Development of new software, including: coding, testing, and documentation
- ◆ Modification of existing software as needed to fix errors, improve performance, and provide new capabilities
- ◆ Maintenance of new and existing software, including configuration control
- ◆ Demonstration and/or user training

VI. GSA FSS IT Professional Services Pricing (SIN 132-51)

GSA FSS IT PROFESSIONAL SERVICES (SIN 132-51)

Prism Communications Inc GS-35F-0088M SIN 132 – 51				GSA RATE (10/1/2008 – 9/30/2009)		GSA RATE (10/1/2009 – 9/30/2010)		GSA RATE (10/1/2010 – 9/30/2011)	
No	ADP Service Labor Categories	Order Code	Commercial Rate 10/1/06 – 10/1/07	FSS Govt. site rates	FSS on-site rages	FSS Govt. site rates	FSS on-site rages	FSS Govt. site rates	FSS on-site rages
1	Program Manager	100	\$ 137.42	\$ 106.41	\$ 116.18	\$ 111.52	\$ 121.76	\$ 116.87	\$ 127.60
2	Project Manager	110	\$ 111.27	\$ 88.07	\$ 94.07	\$ 92.30	\$ 98.58	\$ 96.73	\$ 103.32
3	Principal System Architect	200	\$ 130.88	\$ 101.49	\$ 110.65	\$ 106.36	\$ 115.96	\$ 111.47	\$ 121.52
4	Senior System Architect	210	\$ 93.33	\$ 72.21	\$ 78.90	\$ 75.67	\$ 82.69	\$ 79.31	\$ 86.66
5	Principal Information Engineer	220	\$ 151.89	\$ 119.82	\$ 128.41	\$ 125.57	\$ 134.58	\$ 131.60	\$ 141.03
6	Senior Information Engineer	221	\$ 105.56	\$ 81.95	\$ 89.25	\$ 85.89	\$ 93.53	\$ 90.01	\$ 98.02
7	Senior Computer System Analyst	222	\$ 94.02	\$ 73.38	\$ 79.49	\$ 76.90	\$ 83.31	\$ 80.59	\$ 87.31
8	Computer System Analyst	223	\$ 79.56	\$ 63.62	\$ 67.26	\$ 66.68	\$ 70.49	\$ 69.88	\$ 73.87
9	Junior Computer System Analyst	224	\$ 60.79	\$ 46.45	\$ 51.39	\$ 48.68	\$ 53.86	\$ 51.01	\$ 56.45
10	Senior Applications Engineer	230	\$ 118.64	\$ 88.07	\$ 100.30	\$ 92.30	\$ 105.12	\$ 96.73	\$ 110.16
11	Applications Engineer	231	\$ 79.56	\$ 61.15	\$ 67.26	\$ 64.09	\$ 70.49	\$ 67.16	\$ 73.87
12	Applications Programmer	232	\$ 68.02	\$ 51.39	\$ 57.50	\$ 53.86	\$ 60.26	\$ 56.45	\$ 63.16
13	Junior Applications Programmer	233	\$ 57.85	\$ 42.81	\$ 48.91	\$ 44.87	\$ 51.26	\$ 47.02	\$ 53.72

Prism Communications Inc GS-35F-0088M SIN 132 - 51				GSA RATE (10/1/2008 - 9/30/2009)		GSA RATE (10/1/2009 - 9/30/2010)		GSA RATE (10/1/2010 - 9/30/2011)	
No	ADP Service Labor Categories	Order Code	Commercial Rate 10/1/06 - 10/1/07	FSS Govt. site rates	FSS on-site rages	FSS Govt. site rates	FSS on-site rages	FSS Govt. site rates	FSS on-site rages
14	Student Applications Programmer	234	\$ 33.23	\$ 24.46	\$ 28.10	\$ 25.63	\$ 29.45	\$ 26.86	\$ 30.86
15	Senior Database Management Specialist	240	\$ 94.02	\$ 73.37	\$ 79.49	\$ 76.89	\$ 83.31	\$ 80.58	\$ 87.31
16	Database Management Specialist	241	\$ 82.47	\$ 63.62	\$ 69.72	\$ 66.68	\$ 73.07	\$ 69.88	\$ 76.58
17	System Administrator	250	\$ 69.41	\$ 53.86	\$ 58.68	\$ 56.44	\$ 61.49	\$ 59.15	\$ 64.45
18	Systems Operator	251	\$ 52.16	\$ 40.33	\$ 44.10	\$ 42.26	\$ 46.22	\$ 44.29	\$ 48.44
19	Communications Network Engineer	300	\$ 79.56	\$ 61.15	\$ 67.26	\$ 64.09	\$ 70.49	\$ 67.16	\$ 73.87
20	Communications Specialist	310	\$ 76.64	\$ 58.68	\$ 64.80	\$ 61.49	\$ 67.91	\$ 64.45	\$ 71.17
21	Data Standardization Specialist	320	\$ 44.92	\$ 34.22	\$ 37.98	\$ 35.86	\$ 39.80	\$ 37.58	\$ 41.71
22	Technical Writer/Editor	400	\$ 60.79	\$ 46.45	\$ 51.39	\$ 48.68	\$ 53.86	\$ 51.01	\$ 56.45
23	Senior Computer Security System Specialist	330	\$ 79.56	\$ 61.15	\$ 67.26	\$ 64.09	\$ 70.49	\$ 67.16	\$ 73.87
24	Computer Security System Specialist	340	\$ 68.02	\$ 51.39	\$ 57.50	\$ 53.86	\$ 60.26	\$ 56.45	\$ 63.16

VII. Prism Communications, Inc. IT Services Labor Categories and Description

1. Program Manager

A. *Duties:* Serves as the contractor's single contract manager, and shall be the contractor's authorized interface with the Government Contracting Officer (CO), the contract level Contracting Officer's Representative (COR), government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel and communicating policies, purposes, and goals of the organization to subordinates. Shall be responsible for the overall contract performance and shall not serve in any other capacity under this contract.

B. *Qualifications:* A Bachelor's degree in Computer Science, Information Systems Engineering, Business, Physical Science, or other technically related discipline. This position requires a minimum of ten years experience, of which at least eight years must be specialized. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multi-task contracts and /or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/ or management.

1. With a Masters degree (in fields described in section B above): Eight years general experience of which at least seven years specialized experience in required.
2. With a Ph. D. (in fields described in B above) Seven years general experience of which at least six years must be specialized experience.

2. Project Manager

A. *Duties:* Serves as the project manager for a large, complex task order (or a group of task orders affecting the same common/ standard/ migration system) and shall assist the Program Manager in working with the Government Contracting Officer (CO), the contract-level Contracting Officer's Representative (COR), the task order level COR(s), government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems.

B. *Qualifications:* A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline. This position requires a minimum of eight years experience, of which at least seven years must be specialized. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multi-task contracts and/ or subcontracts of various types, and complexity. General experience includes increasing responsibilities in information systems design and/ or management.

1. With a Master's Degree (in fields described in B above): seven years of general experience of which at least six years specialized experience is required.
2. With a Ph. D. (in fields described in B above) six years of general experience of which at least five years specialized experience is required.
3. With twelve years general experience of which, at least ten years specialized experience, a degree is not required.

3. Principal Systems Architect

A. *Duties:* Establishes system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large-scale information systems. Designs architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. Ensures these systems are compatible and in compliance with standards for open systems architectures, the Open Systems Interconnection (OSI) and International Standards Organization (ISO) reference models, and profiles of standards -such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model -as they apply to implementation and specification of Information Management (IM) solution of the application platform, across the Application Program Interface (API), and the external environment/ software application. Ensures that the common operating environment is TAFIM compliant.

Evaluates analytically and systematically problems of work flows, organization, and planning and develops appropriate corrective action. Provides daily supervision and direction to staff.

B. **Qualifications:** A Master's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of ten years experience, of which at least seven years must be specialized. Specialized experience includes: supervision of system architects, use of structured analysis, design methodologies and design tools (such as IDEF 1x, entity relationship diagrams, and other oriented principles, and experience with the logical and physical functional, operational, and technical architecture of large and complex information systems. General experience includes increasing responsibilities in systems engineering.

1. With a Ph. D. (in the fields described in B above): eight types of general experience is required of which at least six years must be specialized experience.
2. With a Bachelor's degree in Computer Science, Information Systems, Engineering, or other related discipline and 12 years general experience of which at least nine years must be specialized experience, a Masters degree is not required.

4. Senior Systems Architect

A. **Duties:** Establishes system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large-scale information systems. Designs architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. Ensures these systems are compatible and in compliance with the standards for open systems architecture, the Open Systems Interconnection (OSI) and International Standards Organization (ISO) reference models, and profiles of standards -such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model -as they apply to the implementation and specification of Information Management (IM) solution of the application platform, across the application program interface (API), and the external environment/ software application. Ensures that the common operating environment is TAFIM compliant. Evaluates analytically and systematically problems of work corrective action. Provides daily supervision and direction to staff.

B. **Qualifications:** Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of eight years experience, of which at least six years must be specialized. Specialized experience includes: supervision of system architects, use of structured analysis, design methodologies and design tools (such as IDEF1x, entity relationship diagrams), and other design techniques, object oriented principles, and experience with the logical and physical functional, operational, and technical architecture of large and complex information systems.

1. With a Master's Degree (in the fields described in B above): five years general experience of which at least five years must be specialized experience is required.
2. With at Ph. D. (in the fields described in B above) four years of general experience is required of which at least three years must be specialized experience.
3. With twelve years of general experience of which at least ten years must be specialized experience, a degree is not required.

5. Principal Information Engineer

A. **Duties:** Applies an enterprise-wide set of disciplines for the planning, analysis, design and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develops analytical and computational techniques and methodology for problem solutions. Performs enterprise wide strategic systems planning, business information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools; such as Integrated Computer -Aided Software Engineering (I-CASE) tools. Applies reverse engineering and re-engineering disciplines to develop migration strategic and planning documents. Has experience with such methodologies as IDEF 0 process modeling and IDEF IS data modeling. Provides technical guidance in software engineering techniques and automated support tools.

B. **Qualifications:** A Master's degree in Computer Science, Information Systems, Engineering, Science, or other technically related discipline. This position requires a minimum of eight years experience in information systems development, functional and data requirements analysis, systems analysis and design, programming, program design and documentation preparation. Of the eight years general experience, a minimum of six years specialized experience is required in the following: demonstrated experience in managing the implementation of information engineering projects and experience in systems analysis, design and programming using CASE and IE tools and

methods, e. g., Oracle CASE, IEF CASE, I-CASE. Demonstrated experience in the client/ server environment. Proven managerial and supervisory skills. Demonstrated exceptional written and oral communications skills, including giving formal presentations to different audiences. Must demonstrate the ability to work independently or under only general direction.

1. With a Ph. D. (in the fields described in B above): six years of general experience is required of which at least four years must be specialized experience is required.
2. With a Bachelor's degree in Computer Science, Information Systems, Engineering, or other related discipline and ten years general experience of which at least eight years must be specialized experience, a Master's degree is not required.

6. Senior Information Engineer

A. **Duties:** Applies business process improvement practices to re-engineer methodologies/ principles and business process modernization projects. Applies, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis and modern business methods and performance measurement techniques. Assists in establishing standards for information systems procedures. Develops and applies organization-wide information models for use in designing and building integrated, shared software and database management systems. Constructs sound, logical business improvement opportunities consistent with corporate Information Management guiding principles, cost savings, and open systems architecture objectives. Provides daily supervision and direction to staff.

B. **Qualifications:** A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, Science or other technically related discipline. This position requires a minimum of eight years experience, or which at least six years must be specialized. Specialized experience, in information systems development, functional and data requirements analysis, systems analysis and design programming, program design and documentation preparation. The following experience is also required: demonstrated experience in the implementation of information engineering projects; systems analysis, design and programming using CASE and IE tools and methods, systems planning, business information planning, and business analysis. Must demonstrate the ability to work independently or under only general direction.

1. With a Master's Degree (in the fields described in B above) six years general experience of which at least five years must be specialized experience is required.
2. With a Ph. D. (in the fields described in B above) four years of general experience is required of which at least three years must be specialized.
3. With ten years of general experience of which at least eight years must be specialized experience, a degree is not required.

7. Senior Computer Systems Analyst

A. **Duties:** Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, and for progress in accordance with schedules. Coordinates with the Project and/ or Program Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval of major systems installations. Prepares milestone status reports and deliveries/ presentations on the system concept to colleagues, subordinates, and end user representatives. Provides daily supervision and direction to support staff.

B. **Qualifications:** A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of six years experience, of which at least four years must be specialized. Specialized experience includes: analysis and design of business applications on complex systems for large-scale computers, data base management, use of programming languages such as Ada, COBOL, 4GL, and/ or DBMS. Knowledge of current storage and retrieval methods and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. General experience includes increasing responsibilities in assignments of a technical nature. Proven ability to work independently or under only general direction on complex application problems involving all phases of systems analysis is required.

1. With a Master's Degree (in the fields described in B above): four years general experience of which at least three years must be specialized experiences required.
2. With a Ph. D. (in the fields described in B above) a minimum of three years of general experience is required of which at least two years must be specialized.
3. With ten years of general experience of which at least eight years must be specialized experience, a degree is not required.

8. Computer Systems Analyst

A. **Duties:** Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions. Develops plans for automated information systems from project inception to conclusion. Analyzes user interfaces, maintain hardware and software performance tuning, analyze workload and computer usage, maintain interfaces with outside systems, analyze down times, analyze proposed system modifications, upgrades and new COTS. Analyzes the problem and the information to be processed. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions.

B. **Qualifications:** A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of four years experience, of which at least three years must be specialized. Specialized experience includes: analysis and design of business applications on complex systems for large-scale computers, including three years experience in data base management concepts, use of programming languages such as Ada, COBOL, 4GL, and/ or DBMS. Knowledge of current storage and retrieval methods, one year of systems analysis experience designing technical applications on computer systems and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. General experience includes increasing responsibilities in information systems design and management. Must demonstrate the ability to work independently or under only general direction on requirements that are moderately complex to analyze, plan, program, and implement.

1. With a Master's Degree (in the fields described in B above): three years general experience of which at least two years must be specialized experience is required.
2. With eight years general experience of which at least six years must be specialized, a degree is not required.

9. Junior Computer Systems Analyst

A. **Duties:** Analyzes information requirements. Evaluates analytically and systematically problems of workflows, organization, and planning and assists Senior Computer Systems Analyst and Computer Systems Analyst develop appropriate corrective action. Help develop plans for automated information systems from project inception to conclusion. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Under the supervision of a Senior Computer Analyst or a Computer Systems Analyst coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions.

B. **Qualifications:** A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position is for recent college graduates and requires no experience.

10. Senior Application Engineer

A. **Duties:** Analyzes and studies complex system requirements. Designs software tools and subsystems to support software reuse and domain analyses and manage their implementation. Manages software development and support using formal specifications, data flow diagrams, other accepted design techniques and Computer Aided Software Engineering (CASE) tools. Estimates software development costs and schedule. Reviews existing programs and assists in making refinements, reducing operating time, and improving current techniques. Supervises software configuration management.

B. **Qualifications:** A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of eight years experience managing or performing software engineering activities, of which at least eight years must be specialized. Specialized experience includes: demonstrated experience working with Ada, SQL, and third/ fourth generation languages in the design and implementation of systems and using database management systems. General experience includes increasing responsibilities in software engineering activities. Knowledgeable of applicable standards.

1. With a Master's degree (in the fields described in B above): with seven years general experience of which at least six years must be specialized experience is required.
2. With twelve years of general experience of which at least ten years must be specialized experience, a degree is not required.

11. Applications Engineer

A. Duties: Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmers to ensure program deadlines are met.

B. Qualifications: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of four years experience, of which at least four years must be specialized. Specialized experience includes: experience as an applications programmer on large-scale data base management systems, knowledge of computer equipment and ability to develop complex software to satisfy design objectives. Demonstrated ability to work independently or under only general direction.

1. With a Master's Degree (in the fields described in B above): three years general experience of which at least three years must be specialized experience is required.
2. With eight years of general experience of which at least six years must be specialized experience, a degree is not required.

12. Applications Programmer

A. Duties: Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmers to ensure program deadlines are met.

B. Qualifications: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of four years experience, of which at least three years must be specialized. Specialized experience includes: experience as an applications programmer on large-scale data base management systems, knowledge of computer equipment and ability to develop complex software to satisfy design objectives. Demonstrated ability to work independently or under only general direction.

1. With a Master's Degree (in the fields described in B above) three years general experience of which at least two years must be specialized experience is required.
2. With eight years of general experience of which at least six years must be specialized experience, a degree is not required.

13. Junior Applications Programmer

A. Duties: Participates in the design of software tools and subsystems to support reuse and domain analysis. Assists Applications Engineer and Applications Programmer to interpret software requirements and design specifications to code, and integrate and test software components.

B. Qualifications: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position is for recent college graduates and requires no experience.

14. Student Applications Programmer

A. Duties: Assists with the analysis of information requirements. Aids in the evaluation of problems with workflow, organization, and planning and helps develop appropriate corrective action.

B. Qualifications: Currently enrolled as a full-time student at a university or college and majoring in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline.

15. Senior Data Base Management Specialist

A. Duties: Manages the development of data base projects. Plans and budgets staff and data base resources. When necessary, reallocates resources to maximize benefits. Prepares and delivers presentations on data base management systems (DBMS) concepts. Provides daily supervision and direction to support staff.

B. Qualifications: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of eight years experience, of which at least six years must be specialized. Specialized experience includes: demonstrated experience with DBMS design and system

analysis, current operating systems software internals and data manipulation languages. General experience includes increasing responsibilities in the development and maintenance of data base systems.

1. With a Master's degree (in the fields described in B above): seven years general experience of which at least five years must be specialized experience is required.
2. With twelve years of general experience of which at least ten years must be specialized experience, a degree is not required.

16. Data Base Management Specialist

A. *Duties:* Provides highly technical expertise in the use of DBMS. Evaluates and recommends available DBMS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications.

B. *Qualifications:* A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of four years experience, of which at least three years must be specialized. Specialized experience includes: demonstrated experience using current DBMS technologies, application design utilizing various DBMS and experience with DBMS internals. General experience includes increasing responsibilities in DBMS systems analysis and programming. Demonstrated ability to work independently or under only general direction.

1. With a Master's Degree (in the fields described in B above): three years general experience of which at least two years must be specialized experience is required.
2. With eight years of general experience of which at least six years must be specialized experience, a degree is not required.

17. System Administrator

A. *Duties:* Supervises and manages the daily activities of configuration and operation of business systems, which may be mainframe, mini, or client/ server based. Optimizes system operation and resource utilization, and performs system capacity analysis and planning. Provides assistance to users in accessing and using business systems.

B. *Qualifications:* A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline. This position requires a minimum of four years experience, of which at least three years must be specialized experience in administrating UNIX or open systems-compliant systems. General experience includes operations experience on a large-scale computer system or a multi-server local area network.

1. With a Master's Degree (in the fields described in B above): three years general experience of which at least two years must be specialized experience is required.
2. With eight years general experience of which, six years is specialized, a degree is not required.

18. System Operator

A. *Duties:* Monitors and supports computer processing. Coordinates input, output, and file media. Distributes output and controls computer operation which may be mainframe, mini, or client/ server based.

B. *Qualifications:* An Associate's Degree in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline is required. This position requires a minimum of three years experience, of which at least two years must be specialized experience operating a large-scale computer system or multi-server local area network. Must demonstrate sufficient knowledge of programming to understand how programs use computer hardware.

1. With a Bachelor's degree (in the fields described in B above): two years general experience of which at least one year must be specialized experience is required.
2. With six years general experience of which at least four years is specialized, a degree is not required.

19. Communications Network Engineer

A. *Duties:* Evaluates communication hardware and software, troubleshoots LAN/ MAN/ WAN and other network related problems, and provides technical expertise for performance and configuration of network. Performs general LAN/ MAN/ WAN administration, provides technical leadership in the integration and test of complex large-scale computer integrated networks. Schedules conversions and cutovers. Oversees network control center. Supervises maintenance of systems. Coordinates with all responsible users and sites. Supervises staff.

B. **Qualifications:** A Bachelor's Degree in Computer Science, Information systems, Engineering, Business, Physical Science, or other technically related discipline. This position requires a minimum of six years experience of which four years must be specialized. Specialized experience includes protocol analysis knowledge of OSI protocols particularly TCP/ IP, X. 25, X. 400, X. 500. Experience with ATM, frame relay, and other knowledge with bridges, routers, gateways, FDDI, detailed knowledge of UNIX operating systems. Experience as a CNE or ECNE desirable. Specialized experience also includes: supervising the operation and maintenance of communication network systems, which may be mainframe, mini, or client/ server, based. General experience includes all aspects of communication networks planning, installation, and support.

1. With a Master's Degree (in the fields described in B above): four years general experience of which at least two years must be specialized experience is required.
2. With ten years general experience of which at least eight years is specialized, a degree is not required.

20. Communications Specialist

A. **Duties:** Analyzes network characteristics (e. g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans installations, transitions, and cutovers of network components and capabilities. Coordinates requirements with users and suppliers.

B. **Qualifications:** A Bachelor's degree (in the fields described in this paragraph). This position requires a minimum of four years experience, of which at least three years must be specialized experience in one of the following: communications software, communications hardware of network specialty. General experience includes all aspects of communication networks. must demonstrate the ability to work independently or under only general direction. Communications Hardware specialized experience includes: installing, testing, and operating network and computer (host) communications equipment (e. g., switches, modems, controllers, terminals, and multiplexers): using and implementing communications hardware and electrical standards, using communications hardware test and monitoring equipment and analyzing results.

Communications Software specialized experience includes: developing, testing, installing, and operating network and computer (host) communications software (e. g., access method and protocol software, application interfaces, transaction processors, and emulators); using and implementing communications standards. Network Specialty specialized experience includes: designing, testing, installing, implementing, and maintaining computer networks; using and implementing network standards, particularly those of the International Organization for Standardization (ISO); operating computer networks; identification and solution of problems, restart/ recovery, additions, deletions, and modifications of terminals, hosts, etc., optimization of network costs and performance and implementing accounting and charge back systems.

1. With a Master's Degree (in the field described in B above): three years general experience of which at least two years must be specialized experience is required.
2. With eight years general experience of which at least six years is specialized, a degree is not required.

21. Data Standardization Specialist

A. **Duties:** Provides technical support in the evaluation of prime objectives names, data elements, and other objects. Evaluated proposed objects and their attributes. Ensures that proposed object definitions are clear, concise, technically correct, and that they represent singular concepts. Ensures that the values of object attributes and domains are accurate and correct. Ensures that the proposed objects are consistent with data and process models.

B. **Qualifications:** An Associate's Degree in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline is required. This position required a minimum of three years experience, of which at least two years must be specialized. Specialized experience includes: building and/ or maintaining data/ information repositories for organizations that use information engineering concepts and enterprise, data and process modeling in the identification and development of standardized objects. General experience includes technical writing in enterprise, process, and/ or data modeling. Demonstrated ability to work independently or under only general direction.

1. With a Bachelor's degree (in the fields described in B above): two years general experience of which at least one year must be specialized experience is required.
2. With six years general experience of which at least four years is specialized, a degree is not required.

22. Technical Writer/ Editor

A. **Duties:** Assists in collecting and organizing information required for preparation of user's manuals, training

materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents.

B. **Qualifications:** A Bachelor's degree in English, Literature, or other related discipline. This position requires a minimum of three years experience, of which at least one year must be specialized. Specialized experience includes: demonstrated experience in editing documents, including technical documents. Demonstrated ability to work independently or under only general direction.

1. With a Master's Degree (in the fields described in B above): two years general experience of which at least one year must be specialized experience is required.
2. With seven years general experience of which at least five years is specialized, a degree is not required.

23. Senior Computer Security System Specialist

A. **Duties:** Analyzes and defines security requirements for Multilevel Security (MLS) issues. Designs, develops, engineers, and implements solutions to MLS requirements. Responsible for the implementation and development of the MLS. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the MLS arena. Performs daily supervision and direction to staff.

B. **Qualifications:** Must have a Bachelor's degree in Electrical Engineering, Information Science, Information Systems, Computer Science, Physics, Math, or other related discipline. This position requires a minimum of eight years experience, of which at least six years must be specialized experience in defining computer security requirements for high level applications, evaluation of approved security product capabilities, and developing solutions to MLS problems.

1. With a Master's Degree (in the fields described in B above): five years general experience of which at least four years must be specialized experience is required.
2. With a Ph. D. four years general experience of which at least two years must be specialized experience is required.
3. With ten years general experience of which at least eight years is specialized, a degree is not required.

24. Computer Security System Specialist

A. **Duties:** Analyzes and defines security requirements for Multilevel Security (MLS) issues. Designs, develops, engineers, and implements solutions to MLS requirements. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the MLS arena. Performs risk analyses, which also includes risk assessment.

B. **Qualifications:** Must have a Bachelor's degree in Electrical Engineering, Information Science, Information Systems, Computer Science, Physics, Math, or other related discipline. This position requires a minimum of four years experience, of which at least three years must be specialized experience in defining computer security requirements for high level applications, evaluation of approved security product capabilities, and developing solutions to MLS problems.

1. With a Master's degree (in the fields described in B above) three years general experience of which at least two years must be specialized experience is required.
2. With eight years general experience of which at least six years is specialized, a degree is not required.

VIII. GSA FSS IT Pricing (SIN 132-33 and 132-34)

**COMMERCIAL PRICE LIST OF PRISM COMMUNICATIONS,
INC.**

FOR THE PRODUCTS OF PRISM MICROSYSTEMS, INC.

Price list AS of 6/1/2008

The price indicated in this document is the Commercial Price List OF PRISM Communications. for Prism Microsystems, Inc.'s Products. The price list is based on Prism Microsystems's current suggested list price. Prism Microsystems, Inc. may change the price and/or product offerings anytime. All the resellers will be notified about any changes. For more information about products, visit www.prismMicroSys.com

Volume Pricing offered under SIN 132 – 33

Description	SKU	QTY	Volume Discount	Manufacturer's List Price	Our GSA Pricing
EventTracker-Small Business Edition	ET-SBE-10	1	N/A	\$4,995.00	\$4,495.50
EventTracker-Small Business Edition additional Servers	ET-SBE-SER	1	N/A	\$400.00	\$360.00
EventTracker- Small Business Edition additional Workstations	ET-SBE-WS	1	N/A	\$60.00	\$54.00
EventTracker Small Business Edition SNMP Devices	ET-SBE-SNMP	1	N/A	\$25.00	\$22.50
EventTracker- Medium Enterprise-50	ET-MBE-50	1	N/A	\$19,995.00	\$17,995.50
EventTracker- Medium Enterprise-50 additional Servers	ET-MBE-50-SER	1	N/A	\$320.00	\$288.00
EventTracker- Medium Enterprise-50 additional Workstations	ET-MBE-50-WS	1	N/A	\$50.00	\$45.00
EventTracker- Medium Enterprise-50 SNMP Devices	ET-MBE-50-SNMP	1	N/A	\$25.00	\$22.50
EventTracker- Medium Enterprise-100	ET-MBE-100	1	N/A	\$34,995.00	\$31,495.50
EventTracker- Medium Enterprise-100 additional Servers	ET-MBE-100-SER	1	N/A	\$280.00	\$266.00
EventTracker- Medium Enterprise-100 additional Workstations	ET-MBE-100-WS	1	N/A	\$40.00	\$38.00
EventTracker- Medium Enterprise-100 SNMP Devices	ET-MBE-100-SNMP	1	N/A	\$25.00	\$23.75
EventTracker- Medium Enterprise-250	ET-MBE-250	1	N/A	\$67,995.00	\$64,595.25
EventTracker - Medium Enterprise-250 additional Servers	ET-MBE-250-SER	1	N/A	\$220.00	\$198.00
EventTracker - Medium Enterprise-250 additional Workstations	ET-MBE-250-WS	1	N/A	\$40.00	\$36.00
EventTracker - Medium Enterprise-250 SNMP Devices	ET-MBE-250-SNMP	1	N/A	\$25.00	\$22.50
EventTracker- Large Enterprise- 500	ET-LEE-500	1	N/A	\$120,000.00	\$108,000.00
EventTracker - Large Enterprise-500 additional Servers	ET-LEE-500-SER	1	N/A	\$99.00	\$89.10

Volume Pricing offered under SIN 132 – 33

Description	SKU	QTY	Volume Discount	Manufacturer's List Price	Our GSA Pricing
EventTracker - Large Enterprise-500 additional Workstations	ET-LEE-500-WS	1	N/A	\$25.00	\$22.50
EventTracker - Large Enterprise-500 SNMP Devices	ET-LEE-500-SNMP	1	N/A	\$20.00	\$18.00
What Changed for Windows Server Monitor	WC-001-SER	1	N/A	\$199.00	\$179.10
WhatChanged for Windows Workstation Monitor	WC-001-WS	1	N/A	\$75.00	\$67.50
Solaris BSM	ET-BSM-AGN	1	N/A	\$699.00	\$629.10
Checkpoint Agent	ET-CP-AGN	1	N/A	\$499.00	\$449.10
Annual Upgrade and Support	ET-SPT-01	1	N/A	20%	18%
1 day onsite Engineering support	ET-PRS-01	1	N/A	\$2,500.00	\$2,250.00
3 day onsite Deployment and Training	ET-PRS-03	1	N/A	\$7,500.00	\$6,750.00
Web based training 8 hours	ET-PRS-8W	1	N/A	\$1,500.00	\$1,350.00
Web based training 4 hours	ET-PRS-4W	1	N/A	\$800.00	\$720.00